



Summit Ships Millionth Client Wi-Fi Solution

Market demand for industrial-grade Wi-Fi accelerates

Akron, Ohio, October 28, 2010 – Summit Data Communications, the leader in industrial-grade Wi-Fi® solutions for business-critical mobile devices, today announced that it has reached the milestone of one million Wi-Fi radios shipped. Since Summit products made their debut in June 2006, Summit has experienced steady growth by addressing customer requirements for reliable and secure Wi-Fi connectivity in challenging environments.

“Just over four years ago, we set out to provide mobile computers with industrial-grade Wi-Fi solutions,” said Chris Bolinger, Summit’s VP of Sales and Marketing. “Customers quickly discovered that Summit Wi-Fi solutions enhance their devices and enable them to win more business. As the word spread, our business blossomed, and this year we are growing at a record pace.”

Most devices with Summit Wi-Fi inside operate in environments that present challenges to persistent Wi-Fi connectivity. For example, a mobile computer in a large retail store or distribution center may be mounted on a forklift truck that moves at 20 kilometers per hour through rows of metal shelves that reflect Wi-Fi radio signals and materials such as wood and paper that absorb Wi-Fi radio signals. If a mobile computer loses network connectivity for even one second, the application running on that mobile computer may have to be restarted, causing the user to repeat tasks and costing the business time and money.

“Similar connectivity challenges exist in hospitals,” said Bolinger. “That’s why makers of infusion pumps, patient monitoring systems, and other medical devices are evaluating Summit Wi-Fi solutions. Summit is successful because Summit delivers secure and reliable Wi-Fi connections in every environment.”

About Summit

Summit Data Communications, Inc. is the *mobile* in today’s mobile computers, medical devices, and other business-critical mobile devices. Summit’s embedded Wi-Fi solutions provide secure, reliable connections in the challenging environments in which business-critical mobile devices operate, including factories, warehouses, ports, hospitals, and retail stores.

Wi-Fi® is a registered trademark of the Wi-Fi Alliance.

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