



## ***Inc.* Names Summit Fastest-Growing Computer Hardware Company in Midwest Three-Year Sales Growth Tops 500%**

**Akron, Ohio, September 1, 2010** – Summit Data Communications, the leader in industrial-grade Wi-Fi® solutions for mobile data capture and medical devices, today announced it is the fastest-growing computer hardware manufacturer in the Midwest, according to the annual *Inc.* 500|5000, a comprehensive look at the fastest-growing firms in the United States. With a three-year revenue growth rate of 516%, Summit finished #588 overall, and ranked fifth in the computer hardware companies.

Wi-Fi technology was pioneered near Summit's Akron headquarters for use in industrial and retail applications. Today, Wi-Fi is found in nearly every computing device and a broad range of consumer electronics. Summit focuses the technology back on its original applications and growing segments like healthcare.

"Summit brings together our region's industrial heritage from the last century with the wireless technologies driving the mobile internet in this century," said Summit President Ron Seide. "The result is a fast-growing company providing high-value careers for technology professionals in Northeastern Ohio."

Two-thirds of Summit's revenues are generated from exports with Asia the company's hottest market. Summit employs 30 people, mostly in research and development with an expanding internship program with the nearby University of Akron. The company's growth rate is five times the 96% median growth rate of the *Inc.* 5000 companies.

"The management and employees at Summit Data Communications have earned a great honor, and we offer our heartiest congratulations to them," said Lisa Patt-McDaniel, Director of the Ohio Department of Development. "As the fastest-growing computer hardware company in the Midwest, Summit Data Communications is certainly a strong example of what a growing and innovative company can accomplish."

The 2010 *Inc.* 500|5000 is ranked according to percentage revenue growth when comparing 2006 to 2009. To qualify, companies must have been founded and generating revenue by June 30, 2006. Additionally, they must be based in the United States, privately held, for-profit, and independent—not subsidiaries or divisions of other companies—as of December 31, 2009.

Complete results of the *Inc.* 5000, including company profiles and an interactive database that can be sorted by industry, region, and other criteria, can be found on [www.inc.com/5000](http://www.inc.com/5000).

### **About Summit**

Summit Data Communications, *Inc.* is the **mobile** in today's business-critical mobile devices. Summit's embedded Wi-Fi solutions provide secure, reliable connections in the challenging



## News from the Summit

environments in which business-critical mobile devices operate, including factories, warehouses, ports, hospitals, and retail stores. For more information, visit [www.summitdatacom.com](http://www.summitdatacom.com).

### **About *Inc.***

Founded in 1979 and acquired in 2005 by Mansueto Ventures LLC, *Inc.* ([www.inc.com](http://www.inc.com)) is the only major business magazine dedicated exclusively to owners and managers of growing private companies that delivers real solutions for today's innovative company builders. With a total paid circulation of 712,647, *Inc.* provides hands-on tools and market-tested strategies for managing people, finances, sales, marketing, and technology. Visit us online at [www.inc.com](http://www.inc.com).

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